

Brunel Multec



CASE STUDY

The IT infrastructure at Brunel Multec was in dire need of upgrading. Don Fraser, Project Manager, describes the situation; “We needed major infrastructure upgrades. The cost of new hardware, services and licensing upgrades, was cost prohibitive.”

In addition to his business functions, Don was serving as Network Administrator and first-level user support.

“My primary role is in the project management of technology issues as they relate to our core business. Faced with full scale hardware and software upgrades, I recognized my own technical limitations. I would be doing the company a disservice if I was to commit to supporting and administering a new infrastructure.”

The Apps on Tap Solution

Apps on Tap proposed a solution that required no capital outlay.

“We looked at Apps on Tap. The monthly subscription model looked attractive to us. They worked with us to arrive at a package that met our financial needs.”

Enterprise level Network Administration and security were important to Brunel Multec.

“Another deciding factor was that Network Administration costs were built in. We were also impressed with the level of technical expertise that Apps on Tap afforded us. I don’t have to worry about security attacks, AntiVirus, SPAM and other security issues. When we do have problem I know Apps on Tap will deal with them on a timely basis.”

Brunel Multec’s applications and data were deployed in the Apps on Tap infrastructure and their staff was given Anytime Anywhere access over any Internet connection.

Benefits

Brunel Multec quickly realized the advantages of an On-Demand solution.

“Portability wasn’t that critical to us initially but has since turned out to be a major major boon. It has married very well with our web based CRM solution, Careerix. Our sales reps WOW our clients with our technology. With Apps on Tap and Careerix we can find candidates on the spot. The difference between ‘now’ and ‘3 hours from now’ sets us apart from our competition. There is no ‘when I get back to the office’; a short-list of candidates is presented on the spot at the clients office. With Apps on Tap and Careerix our staff can do their job anywhere.”

“Our President, Michel Verdoold and I travel a fair bit. It’s nice to know when we’re in Holland we can still work.”

A recent acquisition of an office in Calgary demonstrated the ease of scalability.

“The rollout was painless and we quickly brought them out of the Stone Age to modern day technology. The technology now allows them to serve their industry (oil and gas) better.”

“I am very happy with Apps on Tap. If I was doing this for another company, I wouldn’t hesitate to put Apps on Tap on the table.”

Brunel Multec is part of the Brunel International group with offices in Asia, Africa, Russia, Australia, Middle East, Europe and North America giving them international recruiting capabilities. Through their branches in Toronto, Montreal, London and Ajax. they provide services to businesses in Manufacturing, Engineering, Automotive, Aerospace, Telecom, Mining, IT, Finance, Sales, Marketing, Legal, HR and Pharmaceutical/Life Sciences. www.brunelmultec.ca

IT Environment and Challenges

Brunel Multec was running on an aging Windows NT 4.0 platform with Exchange 5.5. The system was becoming increasingly unstable and required more and more support.

Technology Summary

- Windows NT 4.0 Servers
- Exchange 5.5
- Snap Server Storage

Key requirements

- Up-to-Date Reliable Infrastructure
- Reduce Network Administration
- Security

“The technical expertise of the Apps on Tap staff has enabled me to concentrate on project work.”

Don Fraser, Brunel
Multec